

BREAKING-OUT BEAUTY BRANDS PREDICTED

FOR 2025

Presented by



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Brand Discovery & Analysis for Merchandising, Prospecting & Sourcing

Charm is the world's most comprehensive dataset on ecommerce brands, leveraging AI & machine learning to track critical performance metrics for every brand online and on TikTok Shop.

Coverage on Every Major Product Category

- Apparel & Accessories
- Arts & Entertainment
- Automotive
- Baby & Toddler
- Beauty
- Business & Industrial
- Consumer Electronics
- Footwear (Athletic & Fashion)
- Grocery, Food & Beverage
- Health & Wellness

Agencies

- Home Improvement & Garden
- Household Products

Growth Score Success Score 節 $\overline{\mathbf{w}}$ Products & Social Metrics Pricina þ **4+ MILLION** C DTC BRANDS Advertising Reseller Activity Distribution Data Ri 訊 Website Traffic -**1**11

Charm

- Housewares & Appliances
- Party Supplies

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- Pet
- Sports & Outdoor
- Tobacco
- Toys & Games



Brand Discovery for Curated Merchandising

Make data-driven merchandising and brand portfolio decisions to satisfy customers.

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B2B SaaS

3PL's

Prospecting for Brand Customers

Fill your pipeline with the highest potential target brands that perfectly match your ICP.

<u>Book a Demo Today</u>

Investors

Sourcing & Diligence on Brand Investments

Discover and evaluate investments with comprehensive brand analytics.

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Wayflyer

"You could argue that all our revenue comes from Charm. Data coverage & quality [is] the best compared to all the tools we've looked at. At a price point that makes sense for us as well, so it's a no-brainer."



Pauric McGorry Director of Sales Operations

FAIRE

"Charm has provided incredibly unique insights into the retail landscape that our team can put into action."



Sara Ittelson Head of Partnerships



USING CHARM DATA TO FIND BREAKING OUT BRANDS THAT ARE ON THE CUSP OF MAKING IT BIG IN 2025

Find Breaking Out Brands in The Ecommerce Space



The <u>Charm</u> Team identified the top 25 breaking-out DTC brands by using <u>Charm's Prospector</u>. By searching across the beauty category for brands with a high Charm Growth Score[™] and a moderate Charm Success Score[™] we identified brands that are growing fast but haven't reached peak success. These brands are on the cusp of making it big right now and may just become household names in 2025.

Rank Brands Based on The Charm Growth Score™

Bra Res	nds - 40,553 sults	Search by brand name or	URL	×	8	Export
	Brand Name	Charm Category		Charm Growth Score™		Charm Growth Score [™]
	📴 Temu		100		100	
	Daily.Dev	Apparel and Accessories	100		99.6	•
	- Commense	Apparel and Accessories	100	A	99.9	
	4 Beautyofjoseon	Beauty	100	A	99.9	•
	m Crocs Shoes	Footwear (Athletic and Fashion)	100	A	100	
	Stylevana	Health and Wellness	100	A	99.9	•
	Air Up	Household Products, Grocery, Food and Beverage	100		99.9	•
	G Gate	Business and Industrial	100		99.9	•
				< 12345		200 >

The Charm Team has ranked these breaking-out beauty brands based on The Charm Growth Score[™]. This score calculates growth based on social media growth, website traffic, and more. The score indicates that the brand is growing X percentile faster than other brands.

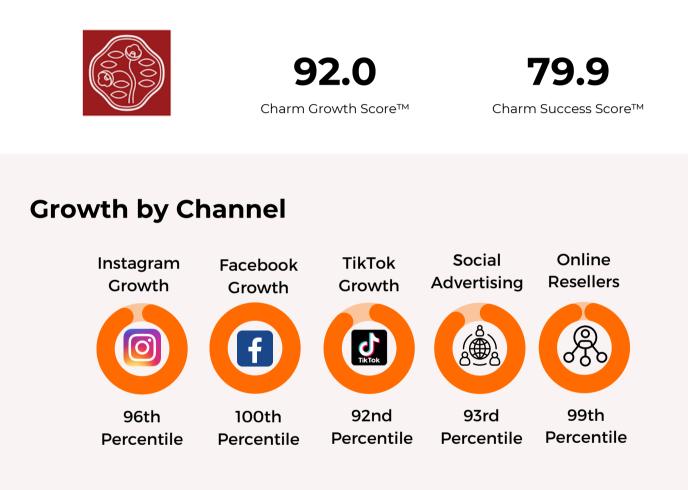


THE TOP 25 BREAKING-OUT BEAUTY BRANDS PREDICTED FOR 2025

- 1. <u>SHISEIDO</u>
- 2. Parfums Christian Dior
- 3. <u>Gisou</u>
- 4. ELEVEN AUSTRALIA
- 5. Drunk Elephant
- 6. Paul Mitchell
- 7. Birchbox
- 8. Rosalique
- 9. <u>Apres Nai</u>
- 10. <u>Masglo</u>
- 11. Plum Goodness
- 12. Ovegan Curls
- 13. <u>AUTEUR</u>
- 14. P. Louise Cosmetics
- 15. Sassy Saints Brings The Salon Home
- 16. The Ayurveda Experience
- 17. Frownies
- 18. Magianatural
- 19. <u>Pixi Beauty</u>
- 20. Skin Pharmacy
- 21. <u>O Boticari</u>
- 22. RevitaLash
- 23. Arabian Oud
- 24. InaEssentials
- 25.<u>WelleCo</u>

1. <u>SHISEIDO</u>

Shiseido is a renowned Japanese cosmetics company with a significant presence in Singapore. Established in 1872, it offers a wide range of skincare, makeup, and fragrance products that blend Eastern aesthetics with Western science. In Singapore, Shiseido provides tailored beauty solutions to meet the diverse needs of its clientele.



Sample Products



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2. PARFUMS CHRISTIAN DIOR

As a subsidiary of the iconic French luxury brand, Parfums Christian Dior manages the distribution and marketing of Dior's fragrances and beauty products in Hong Kong. Dior is celebrated for its timeless elegance and innovative beauty solutions, offering a range of perfumes, skincare, and makeup that embody sophistication and luxury.



Sample Products



Ambre Nuit



DIOR HOMME SPORT



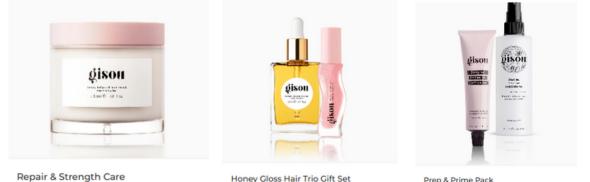
Dior Homme



Gisou is a Dutch haircare brand founded by influencer Negin Mirsalehi. The brand is known for its honey-infused products, leveraging Mirsalehi's family heritage in beekeeping. Gisou offers a range of hair oils, masks, and styling products that aim to nourish and enhance hair's natural beauty.



Sample Products



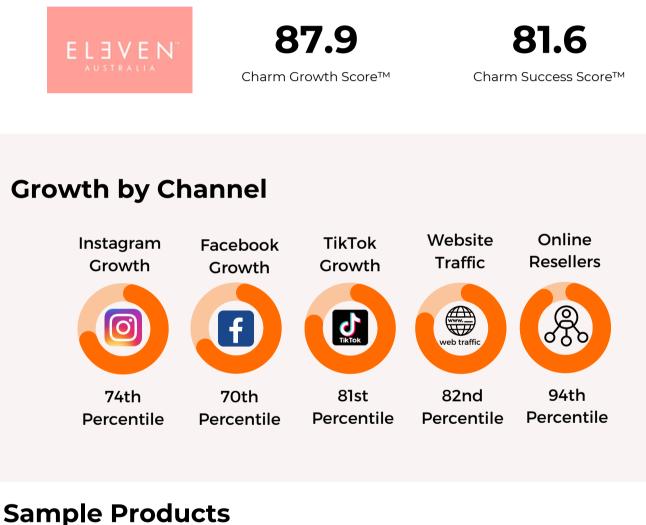
Honey Gloss Hair Trio Gift Set

Prep & Prime Pack



4. <u>ELEVEN AUSTRALIA</u>

ELEVEN Australia is a haircare and lifestyle brand that embodies the Australian lifestyle. Co-founded by Australian hairstylist Joey Scandizzo, the brand offers a range of hair and body products that are simple to use and effective, with a focus on high-performance ingredients.



Sample Products







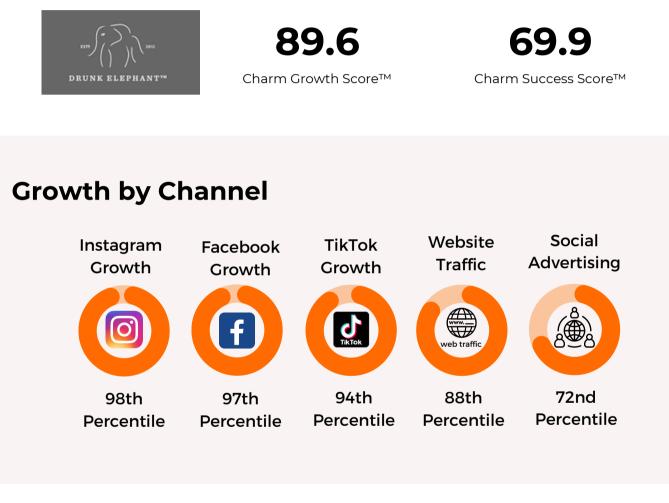
Smooth Me Now Thermal Spray

Limited Edition Gold Miracle Treatment Miracle Hair Mask Lt Ed 500ml

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5. <u>DRUNK ELEPHANT</u>

Drunk Elephant is a U.S.-based skincare brand known for its commitment to using biocompatible ingredients. In Singapore, Drunk Elephant offers a range of skincare products free from what they call the "Suspicious 6": essential oils, drying alcohols, silicones, chemical sunscreens, fragrances/dyes, and SLS. Their philosophy centers on creating products that are effective and safe for all skin types.



Sample Products

Bors Barrier Heyatr Crown Crime régulatrie watur watur Mateur		A Backson Concession Backson Con
	-	a na katala di anafadhan ar yang kapalan 15 kat 20 ku

Umbra Mineral Cream SPF 30

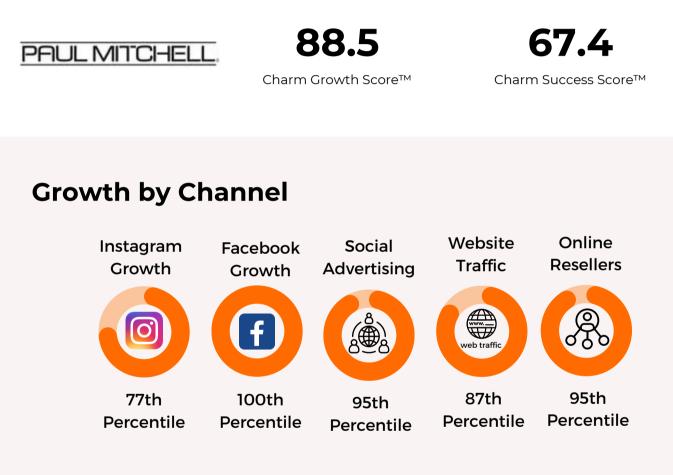
A-Shaba Complex™ Eye Serum

CHARM.

Bora Barrier™ Repair Cream

6. <u>PAUL MITCHELL</u>

Paul Mitchell is a well-established American haircare brand co-founded by hairstylist Paul Mitchell and businessman John Paul DeJoria in 1980. The brand offers a wide range of professional haircare products, including shampoos, conditioners, styling products, and hair color. Paul Mitchell is also known for its commitment to sustainability and cruelty-free practices.



Sample Products







CLEAN BEAUTY Color Protect Shampoo BOND RX Shampoo

LAVENDER MINT Deep Conditioning Mineral Hair Mask in der Tube

7. <u>BIRCHBOX</u>

Birchbox is a subscription-based beauty brand that offers personalized monthly boxes filled with sample-sized skincare, haircare, and makeup products. The brand aims to introduce customers to new and innovative beauty products tailored to their individual preferences and needs.



94th Percentile

100th Percentile

94th Percentile

89th Percentile

25th Percentile

Sample Products



Crème de teint SPF50 peaux mates ou noires

Opium Eau de Toilette

Crème de jour anti-âge riche des Reines

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8. <u>ROSALIQUE</u>

Rosalique is a skincare brand specializing in products designed to address redness and sensitive skin. Their flagship product, the 3-in-1 Anti-Redness Miracle Formula, combines concealing, treating, and protecting properties to help individuals with rosacea and redness-prone skin.

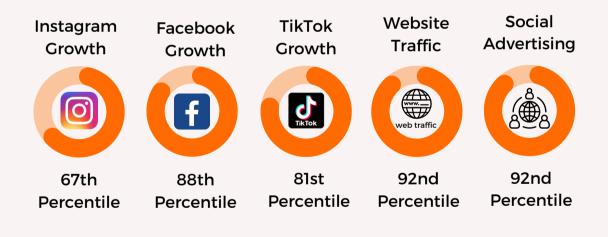




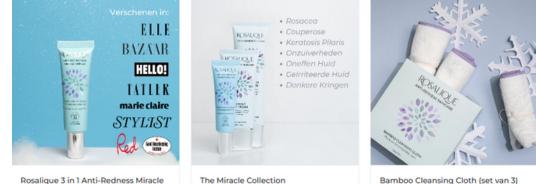


Charm Success Score™

Growth by Channel



Sample Products



Rosalique 3 in 1 Anti-Redness Miracle Formula SPF50

9. <u>APRES NAIL</u>

Après Nail is a brand known for revolutionizing the nail industry with its Gel-X system, the first soft gel nail extension system. In Japan, Après Nail offers a range of products, including gel colors, nail art accessories, and tools, catering to both professionals and enthusiasts seeking highquality nail solutions.



Sample Products



Eggplant Emoji - 336



LIGHT& SHADOW STATE April

Breathless - 402



Aster Family - 341

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10. <u>MASGLO</u>

Masglo is a Colombian brand renowned for its professional nail care products. They offer a wide range of nail polishes, treatments, and accessories, known for their quality and vibrant colors. Masglo is a favorite among Latin American nail professionals and has expanded its presence internationally.



Sample Products



CÁLIDA - ESMALTE SEMIPERMANENTE MASGLO PROFESSIONAL GEL POLISH 7 ML CREMOSO - GAMA VIOLETA





BUILDER GEL NUDE MASGLO PROFESSIONAL 14 ML

CAZADORA - ESMALTE SEMIPERMANENTE MASGLO PROFESSIONAL GEL POLISH 7 ML PERLADO EFECTO CAT EYE- GAMA VIOLETA



11. <u>PLUM GOODNESS</u>

Plum Goodness is an Indian beauty brand that focuses on creating skincare, haircare, and body care products that are 100% vegan and cruelty-free. They emphasize the use of natural ingredients and are committed to sustainability, offering a range of products free from harmful chemicals.



Sample Products



Cheek-A-Boo Shimmer Blush--128 Plum intended



10% Niacinamide Face Serum with Rice water

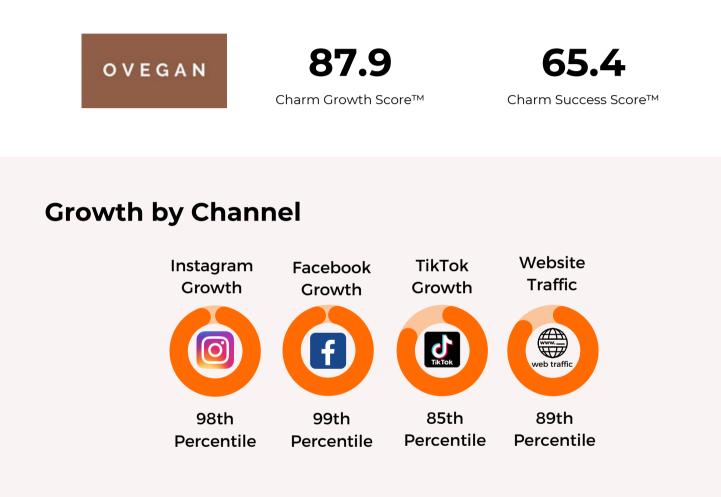


2% Niacinamide & Rice Water Gel Cream - Pack of 2



12. OVEGAN CURLS

Ovegán is a brand specializing in vegan haircare products, particularly catering to curly hair. They offer a range of products formulated without animal-derived ingredients, focusing on nourishing and enhancing natural curls.



Sample Products



Essentials Bundle

NEW Hair Growth TRIO

OG Curly Styling Gel



13. <u>AUTEUR</u>

AUTEUR is a luxury skincare brand that combines advanced science with high-quality ingredients to create effective skincare solutions. They offer a range of products aimed at addressing various skin concerns, with a focus on anti-aging and skin rejuvenation.



Sample Products



Definitive Hyaluron Activator 15ml -Reward



Superlative Shampoo

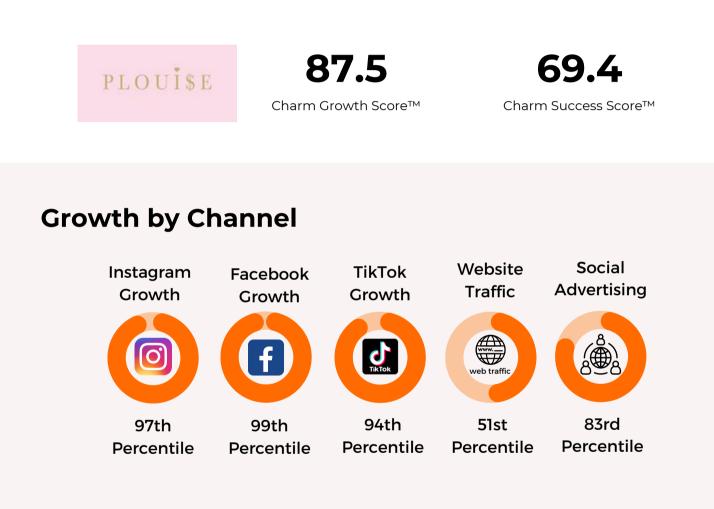


Definitive Collagen Activator Serum -7ml

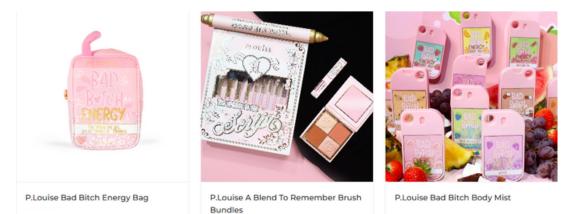


14. <u>P. LOUISE COSMETICS</u>

P. Louise Cosmetics is a UK-based makeup brand founded by makeup artist Paige Louise. The brand is known for its vibrant eyeshadow palettes and the popular P. Louise Base, an eyeshadow primer that has gained a cult following among makeup enthusiasts.



Sample Products



15. SASSY SAINTS - BRINGS THE SALON HOME

Sassy Saints is a beauty brand that aims to bring the salon experience to the comfort of your home. They offer a range of DIY beauty kits and products, allowing customers to achieve professional-quality results without visiting a salon.



Sample Products



Blue Breeze Chrome Base Powder

Blush Bliss Chrome Base Powder

16. THE AYURVEDA EXPERIENCE

The Ayurveda Experience is a platform dedicated to Ayurvedic wellness and beauty products. They offer a range of skincare, haircare, and wellness products formulated based on traditional Ayurvedic principles, aiming to promote holistic health and beauty.

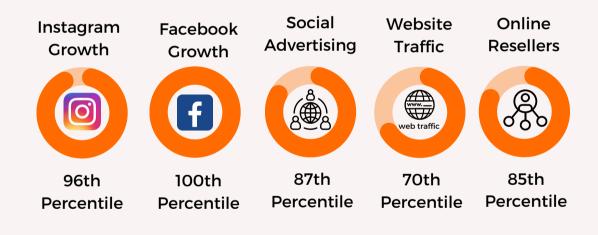




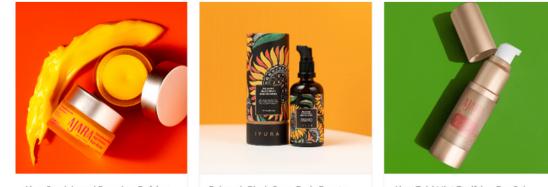


Charm Success Score™

Growth by Channel



Sample Products



Ajara Sandalwood Rose Age Defying Night-Time Eye Butter

Balaavah Black Gram Body Booster -An Ayurvedic Body Oil for Dry, Mature, Aging Skin

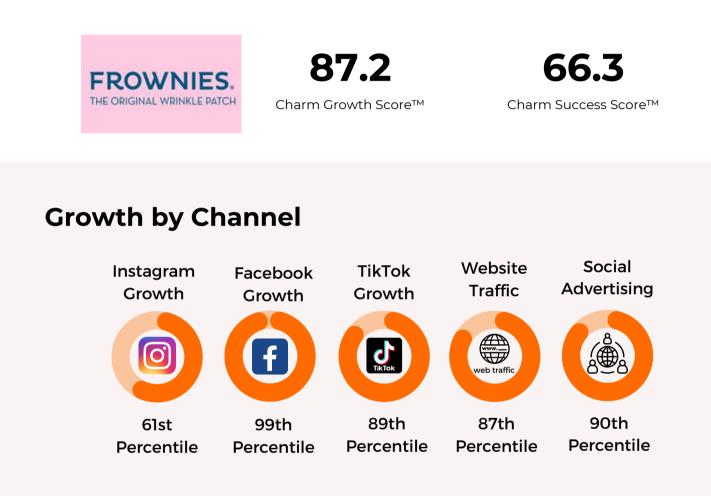


Ajara Tulsi Mint Tonifying Eye Gel

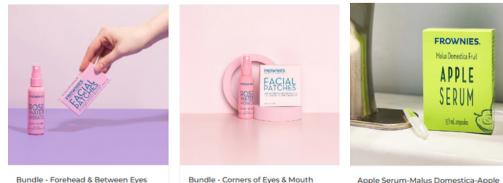


17. FROWNIES

Frownies is a skincare brand known for its facial patches designed to reduce the appearance of fine lines and wrinkles. In the UK, Frownies offers these non-invasive patches that work by gently re-educating the underlying muscles to provide a smoother appearance.



Sample Products



Wrinkle Patches with Rose Water Spray

Bundle - Corners of Eyes & Mouth Facial Patches with Rose Water Spray

Apple Serum-Malus Domestica-Apple Stem Cell Extract



18. <u>MAGIA NATURAL</u>

Magia Natural is a Colombian brand specializing in natural skincare and beauty products. They focus on using locally sourced, natural ingredients to create products that promote healthy skin and hair.



87.1 Charm Growth Score™

68.1 Charm Success Score™

Growth by Channel



Sample Product



AGUA MICELAR CON ROSAS 300ml BRUMA FACIAL DÉTOX HIDRATANTE 65gr

MA FAC



CREMA FACIAL DE HIDRATACIÓN PROFUNDA 30gr

19. <u>PIXI BEAUTY</u>

Pixi Beauty is a UK-based cosmetics brand known for its skincare and makeup products that aim to bring out the natural beauty in everyone. In Canada, Pixi offers a range of products, including their famous Glow Tonic, that are designed to be simple, effective, and infused with botanicals.



Sample Products







Beauty Blush Duo + Kabuki



Soothing Morning Set

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20. <u>SKIN PHARMACY</u>

Skin Pharmacy is a UK-based skincare brand that focuses on providing effective skincare solutions. They offer a range of products formulated with active ingredients aimed at addressing various skin concerns, such as aging, pigmentation, and acne. The brand emphasizes science-backed formulations to deliver visible results.



Sample Products



(GWP) SkinCeuticals | Hydrating B5 Serum (15ml) + ZO Skin Health | Smart Tone Broad Spectrum SPF 50 (20ml)



ALLSKIN MED | Pigment Control Plan



ALLSKIN MED | Exfoliating Shampoo (200ml)

21. <u>O BOTICARIO</u>

O Boticário is a Brazilian cosmetics company founded in 1977, known for its extensive range of beauty products, including perfumes, skincare, makeup, and haircare. With a strong commitment to sustainability and cruelty-free practices, the brand has expanded its presence globally, offering innovative and high-quality products to a diverse clientele.



Sample Products



(GWP) SkinCeuticals | Hydrating B5 Serum (15ml) + ZO Skin Health | Smart Tone Broad Spectrum SPF 50 (20ml)



ALLSKIN MED | Pigment Control Plan

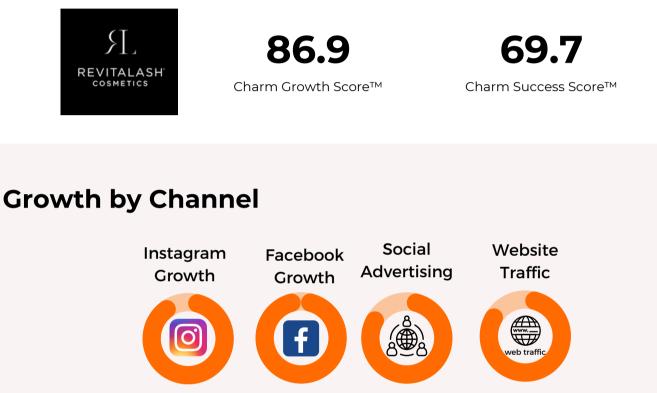


ALLSKIN MED | Exfoliating Shampoo (200ml)



22. <u>REVITALASH</u>

RevitaLash® Cosmetics is a brand specializing in eyelash and eyebrow conditioning products. In Italy, RevitaLash Italia offers a range of products designed to enhance the natural beauty of lashes and brows, including their renowned RevitaLash® Advanced Eyelash Conditioner. The brand focuses on scientifically advanced formulations to promote the health and beauty of eyelashes and eyebrows.



94th Percentile

98th Percentile

87th Percentile

92nd Percentile

Sample Products



Lash & Brow Masque Omaggio

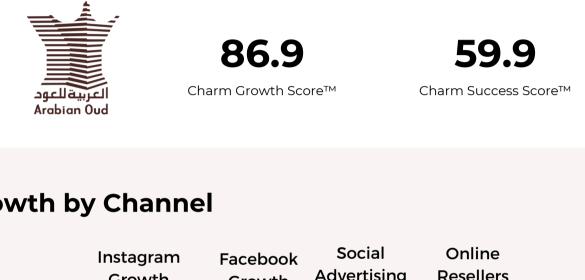
Double-Ended Volume Set

LASH WONDERS COLLECTION -RevitaLash Advanced

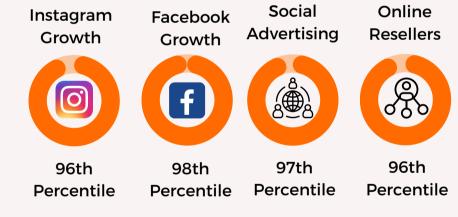
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23. ARABIAN OUD

Arabian Oud is a luxury fragrance brand established in 1982, specializing in oriental perfumes and oils. With a presence in France, the brand offers a diverse collection of fragrances for men and women, crafted from high-quality ingredients like oud, rose, and musk. Arabian Oud is renowned for its rich, long-lasting scents that reflect the essence of Middle Eastern perfumery.



Growth by Channel



Sample Products



AMIRI 75ML

SULTANI 100ML

EHSAS 100ML



24. INAESSENTIALS

InaEssentials is a Bulgarian family-owned brand specializing in 100% organic cosmetics. With a strong emphasis on organic farming and production, the company offers a range of certified organic products, including their notable Hydrolina, obtained through primary distillation of freshly harvested plants. The brand is committed to providing natural solutions for various skin and hair concerns, with a satisfaction guarantee policy.



Growth by Channel



Sample Products



Dabīgs Rožu Šampūns par Sausiem un Bojātiem matiem



Ģimenes komplekts mutes dobuma kopšanai - 3x Dūmu koka (Sumac) ūdens - Hydrolina



Sejas maska - Melisas Maskina intensīva kopšana Sausai un Nogurušai ādai

25. <u>WELLE CO</u>

WelleCo is a premium wellness brand founded by supermodel Elle Macpherson, specializing in high-quality, plant-based supplements designed to support overall health and vitality. WelleCo's product lineup includes collagen boosters, protein powders, and sleep supplements, all crafted with clean, sustainably sourced ingredients.



Growth by Channel



Sample Products



Grey Hydrator Bottle

The Evening Elixir® Gold Teaspoon

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